

AD SCRIPT	FACTS
<p><i>Paid For By Crossroads Grassroots Policy Strategies</i></p>	<p style="text-align: center;"><b><u>OUT OF STATE AND OUT OF TOUCH</u></b> <b>CROSSROADS GPS: SECRET MONEY AND A “BARRAGE OF ATTACK ADS”</b></p> <p><b>HEADLINE – Secret Donors Pour Millions of Dollars Into Crossroads GPS.</b> [<a href="#">Los Angeles Times</a>, <a href="#">4/17/2012</a>]</p> <p><b>Crossroads GPS Raised Nearly \$77 Million “From a Small Cadre of Secret Donors, Including Two Dozen Who Wrote Checks of \$1 Million and More.”</b> As reported by the <a href="#">Los Angeles Times</a>, “Crossroads GPS, a conservative nonprofit group that is one of the most prominent critics of President Obama, raised nearly \$77 million in its first 19 months from a small cadre of secret donors, including two dozen who wrote checks of \$1 million and more.” [<a href="#">Los Angeles Times</a>, <a href="#">4/17/2012</a>]</p> <p><b>Crossroads GPS Organized Under Different Tax Code to Avoid Disclosing Donors.</b> As reported by <a href="#">Bloomberg News</a>, “That amount doesn’t include the donations to American Crossroads’ sister organization, Crossroads Grassroots Policy Strategies. Crossroads GPS, which is organized under a different tax code and doesn’t disclose its donors, said yesterday it will spend \$20 million over the next two months on television ads criticizing Democrat Obama’s economic policies.” [<a href="#">Bloomberg News</a>, <a href="#">6/24/2011</a>]</p> <p><b>Two Campaign Finance Watchdog Groups Called On The IRS To Investigate Tax Status of Crossroads GPS.</b> In April 2012, <a href="#">ProPublica</a> reported: “Yesterday, two campaign-finance watchdog groups again called for the IRS to investigate the tax status of Crossroads GPS. Critics have complained that the group and others like it use the IRS social-welfare status as a fig leaf to be able to hide the names of donors. The IRS says a social-welfare nonprofit, or 501(c)4, must have social welfare as a ‘primary purpose’ but has never defined what that means. Most groups interpret this to mean social-welfare nonprofits can spend up to 49 percent of their money on politics.” [<a href="#">ProPublica</a>, <a href="#">4/18/12</a>]</p> <p><b>Crossroads GPS's Tax Returns Had No Donor Names And “No Clue As To Whether They Are Individuals, Companies, Or Trade Groups.”</b> In April 2012, <a href="#">ProPublica</a> reported: “There are no donor names, no clues as to whether they are individuals, companies or trade groups, and no hint as to whether there are repeated donors from year to year. Nonprofits like Crossroads GPS, classified by the IRS as ‘social welfare’ organizations, are not required to disclose their donors, even if those organizations spend money on political ads.” [<a href="#">ProPublica</a>, <a href="#">4/18/12</a>]</p> <p><b>Crossroads GPS Received Two Single Donations of \$10 Million Each.</b> As reported by the <a href="#">Los Angeles Times</a>, “The organization, founded in part by GOP strategist <a href="#">Karl Rove</a>, received two single donations worth \$10 million each between</p>

June 1, 2010 and the end of 2011, according to newly filed tax documents the group released Tuesday. It is impossible to know who gave the money, as the group simply listed each individual contribution and left blank the areas on the form for the names and addresses of the donors.” [[Los Angeles Times, 4/17/2012](#)]

**Crossroads Plan: “Anti-Democratic Barrage of Attacks Ads” Run Tens of Thousands of Times, 40 Million Negative Mail Pieces, 20 Million Phone Calls.** Plans at American Crossroads include an anti-Democratic barrage of attack ads that will be run tens of thousands of times, a final get-out-the-vote push with some 40 million negative mail pieces, and 20 million automated phone calls, officials there say. [[New York Times, 9/25/10](#)]

**Crossroads GPS Helped Pay For \$42.3 Million In Political Attack Ads.** In April 2012, [ProPublica](#) reported: "Between June 2010 and May 2011, Crossroads GPS spent about \$42.3 million, including about \$15.9 million directly for political ads and another \$15.9 million on grants to 12 like-minded nonprofits and trade groups." The report noted that "Federal Election Commission records show that these groups, as well as five other grant recipients of Crossroads GPS, spent money on political ads, directly or indirectly, in the 2010 election cycle. The grant money that groups received from Crossroads was earmarked for non-political activities." [[ProPublica, 4/18/12](#)]

**Top Donor To American Crossroads Was A “Texas Billionaire Banker.”** In May 2012, CBS News reported: “It’s largest donor was once again Texas tycoon Harold Simmons, who gave another \$1 million, raising to \$13 million the total donations of this campaign cycle to American Crossroads from him, his wife and his company, Contran.” The Chicago Tribune described Simmons as a “Texas billionaire banker.” [CBS News, [5/21/12](#); Chicago Tribune, [4/16/12](#)]

#### **COZYING UP TO KARL ROVE AND OUTSIDE GROUPS:**

***Rehberg attended event with Karl Rove the same day Crossroads launched an attack ad against Jon Tester***

**HEADLINE: Jon Tester Campaign Questions Coordination Between Denny Rehberg, Karl Rove** [[Huffington Post, 8/16/12](#)]

**Tester Campaign Charged That Rehberg’s Attendance At An Event With Karl Rove Raises Questions Over Illegal Coordination With Rove’s Super PAC.** In August 2012, the [Huffington Post](#) reported: “Sen. Jon Tester's (D-Mont.) reelection campaign charged that his opponent's attendance at a fundraiser with Karl Rove raises questions over illegal coordination with the Rove-linked super PAC that's spending millions to take down Tester.” [[Huffington Post, 8/16/12](#)]

**Rehberg Attended A Fundraiser With Karl Rove Just As Crossroads GPS Was Launching Its Latest Ad Against Tester.** In August 2012, the [Huffington Post](#) reported: “The Aug. 7 fundraiser benefitted Rep. Denny Rehberg's (R-Mont.) campaign and the National Republican Senatorial Committee, and was held just as Rove's Crossroads GPS was launching its latest ad against Tester, adding to a \$2 million blitz. Also at the event were Senate Minority Leader Mitch McConnell (R-Ky.) and GOP state Sen. Ryan Zinke, who recently launched his own super PAC, Special Operations for America.”

[Huffington Post, [8/16/12](#)]

**Tester Spokesman: “Montanans Deserve To Know Exactly What Congressman Rehberg Did To Avoid Breaking The Law During His Political Event With Karl Rove”** In August 2012, the Huffington Post reported: “Although coordination is extremely difficult to prove, and there are numerous legal steps that candidates and outside groups take to make sure they don't step over the line, Tester's campaign leaders said they think Rehberg may have come dangerously close. ‘This is about Congressman Rehberg’s failure to hold himself accountable to Montanans,’ Tester spokesman Aaron Murphy said in a statement. ‘Montanans deserve to know exactly what Congressman Rehberg did to avoid breaking the law during his political event with Karl Rove and Senator McConnell.’” [Huffington Post, [8/16/12](#)]

**HEADLINE: Karl Rove In The Flathead** [Daily Inter Lake, [8/10/12](#)]

**Karl Rove Appeared On Fox News From The Flathead.** In August 2012, Daily Inter Lake reported: “Rove appeared on Fox News Wednesday morning from an undisclosed location that appeared to be on Flathead Lake. Rove was commenting on swing state polling for the presidential election. He was interviewed by Fox News on Tuesday from a Whitefish Lake location. ‘Beautiful country up here,’ Rove said at the end of the Wednesday segment.” [Daily Inter Lake, [8/10/12](#)]

**DSCC: Rehberg Will Push Karl Rove’s Special Interest Agenda In Washington.** In August 2012, National Journal reported on Crossroads GPS \$7.2 million ad blitz: “Karl Rove and his billionaire buddies are investing in these races because they know George Allen, Dean Heller, Denny Rehberg, Rick Berg, John Brunner, Sarah Steelman, and Todd Akin will push their special interest agenda in Washington,’ said Democratic Senatorial Campaign Committee spokesperson Matt Canter in a statement.” [National Journal, [8/7/12](#)]

### **CROSSROADS ATTACK AD PULLED OFF THE AIR FOR LYING ABOUT TESTER’S RECORD**

**HEADLINE – Karl Rove-Backed Attack Ad Against Montana Senator Jon Tester Pulled Off the Air.** [Hollywood Reporter, [11/12/2011](#)]

**HEADLINE – Crossroads Ad Pulled Off Montana Cable Network.** [The Hill, 11/12/2011]

**HEADLINE – Conservative Attack Ad Pulled Amid Concerns It Falsely Accuses Tester Over EPA Farm Dust Rules.** [AP, [11/11/2011](#)]

**Cablevision Optimum Refused to Air Crossroads Attack Ad That “Falsely Accuses” Tester of Vote That Never Happened.** As reported by the AP, “A conservative group's Television advertisement has been pulled from a cable network amid complaints from U.S. Sen. Jon Tester that it falsely accuses him of supporting tougher rules for farm dust. The ad from Crossroads GPS claims that Tester "voted against preventing Obama's EPA from being able to regulate Montana farmers' dust." [AP, [11/11/2011](#)]

**Cable Company Pulled Crossroads Attack Ad Off the Air.** As reported by [Politico](#), “Then there was the Crossroads GPS spot that a cable company pulled off the air due to a dispute over a charge leveled over Tester's record on regulating farm dust.” [[Politico](#), [11/27/2011](#)]

**HEADLINE – Karl Rove Spending Millions Lying About Everyone.** [Salon, [11/16/2011](#)]

**Crossroads Attack Ad “Pulled From the Air By Cable Service Because It Contains Nothing But Blatant and Indefensible Lies.”** As reported by Salon, “An ad by Karl Rove’s Crossroads GPS attacking Montana Sen. Jon Tester was pulled from the air by a cable service because it contains nothing but very blatant and indefensible lies, unlike the usual defensible lies and distortions most political ads make. Cablevision’s Optimum cable pulled the ad, which claimed that Tester voted against banning the EPA from regulating farm dust. The supposed EPA rule was completely imaginary and the vote was about Chinese currency manipulation.” [Salon, [11/16/2011](#)]

Narrator: What happened to Jon Tester?

*[on screen text: What happened to Jon Tester?]*

Narrator: Six years ago...

Tester: But isn't it time the Senate looked a little more like Montana?

*[on screen: clip from 2006 JT Commercial]*

Narrator: Today, Tester looks a lot like Washington.

*[text on screen: Tester looks a lot like Washington]*

### **JON TESTER: MONTANA FARMER. MONTANA VALUES.**

**Tester’s “Down-to-Earth, Matter-of-Fact Style Hasn’t Changed a Bit Since He Left Big Sandy for Washington.”** In September 2010, the [Montana Standard](#) editorial board wrote: “One thing The Standard’s editorial board has always appreciated about U.S. Sen. Jon Tester is his down-to-earth, matter-of-fact style, and that hasn’t changed a bit since he left Big Sandy for Washington. He never comes in with a preset agenda to lecture at length about. Rather, he stops by for a visit, opens himself up to whatever questions we’d care to ask, and keeps his answers short and sweet to make sure there’s time to cover all the topics. We like the access and the openness.” [[Montana Standard](#), Editorial, [9/2/2010](#)]

**Report: “Tester, A Dirt Farmer, Has Represented His State By Sometimes Going Against His Own Party Leadership.”** In April 2012, [PBS](#) reported: “Tester, a dirt farmer, has represented his state by sometimes going against his own party leadership, but the GOP is working to tie him to President Obama in part because of his support for the health care reform law.” [[PBS](#), [4/12/12](#)]

**Tester “Isn’t Slick Or Packaged.”** In March 2007, [Politico](#) reported: “Tester's not exactly Mr. Smith Goes to Washington, having been in the Montana Senate for eight years and president of it for his last two years. But the brawny, small-town guy isn't slick -- note the flattop -- or packaged. And he likes it that way.” [[Politico](#), [3/6/07](#)]

**Tester “Looks Every Bit The Dryland Grain Farmer He Is.”** In August 2012, the [AP](#) reported on Tester’s 2006 campaign: “It helped that Tester, who has a flattop haircut and is missing a few fingers because of a butchering accident, looks every bit the dryland grain farmer he is, rumped off-the-rack Sears suits and all.” [[AP](#), [8/18/12](#)]

**Undecided Voter: Tester Is “Still Down To Earth And Hasn’t Lost His Roots.”** In September 2012, the [AP](#) reported:

“Specht says Tester is ‘still down to Earth and hasn't lost his roots,’ an important asset for the first-term Democrat getting attacked for supporting Obama administration policies.” [AP, [9/2/12](#)]

Narrator: Tester has taken more money from lobbyists than any other Senator running this year.

*[text on screen: Tester: Number #1 Recipient of Lobbyists' Money]*  
*[Source: Center for Responsive Politics]*

## **JON TESTER: TRAILBLAZER FOR ETHICS AND TRANSPARENCY**

**EDITORIAL: Tester Sets Good Example.** [Montana Standard, Editorial, [8/26/2010](#)]

**Montana Standard Commended Tester for Implementing “More Stringent Ethics Policy Right Off the Bat.”** In August 2010, the Montana Standard editorial board wrote: “The Standard commends Tester, too, for implementing this more stringent ethics policy right off the bat and for continuing to arrange for regular independent reviews as his term continues.” [Montana Standard, Editorial, [8/26/2010](#)]

**EDITORIAL: Other Members Of Congress Should “Follow Tester’s Lead” On Ethics.** In August 2010, a Montana Standard editorial reported: “There’s no time like the present for other members of Congress to follow Tester’s lead and invite such scrutiny. We’d say this is an excellent idea not only for the remainder of the Montana delegation, but for senators and representatives in other states as well.” [Montana Standard, editorial, [8/26/10](#)]

**EDITORIAL – Montana’s Advocate for Accountability.** [The Missoulian, Editorial, [1/18/2009](#)]

**HEADLINE – Tester Blazes Trail for Openness.** [The Missoulian, [2/22/2009](#)]

**Center for Public Integrity: “Tester Absolutely the Head of the Pack” on Ethics and Transparency, “What He Has Done Has Changed the Playing Field.”** As reported by The Missoulian, “Tester then began posting his entire daily schedule online, as well as an archive of past schedules. It was a Senate first, ‘without precedent,’ staffer Aaron Murphy said, and by fall the rest of Montana's congressional delegation had followed suit. ‘Tester was absolutely the head of the pack,’ said Bill Buzenberg, executive director of the Washington watchdog group Center for Public Integrity. ‘Give credit where credit is due - what he has done has changed the playing field.’ Buzenberg calls political work ‘the people's business,’ adding that ‘sunlight really is the great disinfectant. How can you vote in the dark, not knowing?’ Posting a daily schedule might not seem revolutionary, but Buzenberg said it set a high standard. Doing so not only gave citizens insight into how Capitol Hill works, but also curbed temptation - lawmakers would be less likely to meet with questionable lobbyists if they knew the meeting would be posted on the Internet for all to see.” [The Missoulian, [2/22/2009](#)]

## **JON TESTER CRACKS DOWN ON LOBBYISTS**

**Tester: Staffers Turned Lobbyists “Have No Access Whatsoever Once They Walk Out the Door.”** As reported by the Huffington Post, “Tester pledged during his 2006 campaign never to allow lobbyists to join his staff or to allow departing

staffers to turn around and lobby their former colleagues. In February, when a staffer named Jason Rosenberg quit to work for K Street giant the Glover Park Group, Tester's office stressed that Rosenberg had exited a one-way door. Nothing personal, says Tester. "It's not that I don't like the guys, it's that I don't talk to them. They have no access whatsoever once they walk out the door." [[Huffington Post](#), [5/4/2010](#)]

**Tester Backed Bill That Would Ban Cash Campaign Contributions From Lobbyists.** As reported by the [Huffington Post](#), "The bill, authored by Sen. Michael Bennet [D-Col.], would prohibit any member of the House or Senate from taking a job with a lobbying firm after retiring. It would force staffers to wait six years before becoming lobbyists, and it would force lobbyists to wait six years before they can become staffers -- a phenomenon that gets little attention despite its prevalence. And the bill would ban campaign contributions from lobbyists, who contribute tens of thousands of dollars over meals and hundreds of thousands in mysteriously legal "bundles." [[Huffington Post](#), [5/4/2010](#)]

**HEADLINE – Lifetime Lobbying Ban for Lawmakers Picks Up Tester’s Backing.** [[The Hill](#), [5/3/2010](#)]

**Tester Cosponsored the Close the Revolving Door Act Extending One-Year Ban on Lawmakers Becoming Lobbyists to Lifetime Ban.** As reported by [The Hill](#), "Sen. Jon Tester [D-Mont.] signed onto legislation on Monday to permanently bar lawmakers from becoming lobbyists after leaving Congress. Sen. Michael Bennet's [D-Colo.] "Close the Revolving Door Act," which would extend the one-year ban on lawmakers becoming lobbyists to a lifetime ban, got the support of Tester, a centrist Senate Democrat. [[The Hill](#), [5/3/2010](#)]

**Tester Co-Sponsored Amendment To Impose A Lifetime Ban On Lobbying By Members Of Congress.** In February 2012, [The Hill](#) reported: "Sens. Michael Bennet (Colo.) and Jon Tester (Mont.), two junior Democrats, on Wednesday afternoon filed an amendment that would impose a lifetime ban on members of Congress becoming lobbyists and ban staff from lobbying their former bosses for six years. Bennet and Tester have previously made the case for their bill." [[The Hill](#), [2/1/12](#)]

### **DENNIS REHBERG: LOBBYIST TURNED CONGRESSMAN**

**Rehberg Was A Registered Lobbyist.** According to the Commissioner of Political Practices lobbying registration forms, Dennis Rehberg was a registered lobbyist for the Montana Association of Realtors starting in 1982. [Commissioner of Political Practices, [12/16/82](#)]

### **DENNIS REHBERG: I CAN'T DO MY JOB WITHOUT LOBBYISTS**

**Rehberg Said He Could Not Do His Job Without Lobbyists.** In August 2012, the [Huffington Post](#) reported: "Montana Rep. Denny Rehberg has been pounding Democratic Sen. Jon Tester over lobbyist fundraising in their tight Senate race, but Rehberg declared last year in a meeting with the influence peddlers that he probably would have chosen their profession over his own if he had been 'smart.' And further, he declared they were not only honorable, but that he could

not do his job without them.” [Huffington Post, [8/27/12](#)]

**Rehberg To Lobbyists: “Thank You For Doing It.”** In August 2012, the [Huffington Post](#) reported: “But Rehberg sounded much warmer to the profession last October. ‘Thank you for doing it because we can’t survive as congressmen or as state legislators or even as presidents without the information and knowledge that you have in the areas of your interest,’ Rehberg said. ‘I have to rely on you guys to tell me the information.’” [Huffington Post, [8/27/12](#)]

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**Rehberg To Lobbyists: Congressmen Can’t Survive Without The Information And Knowledge Of Lobbyists.** In August 2012, the [Huffington Post](#) reported: “But Rehberg sounded much warmer to the profession last October. ‘Thank you for doing it because we can’t survive as congressmen or as state legislators or even as presidents without the information and knowledge that you have in the areas of your interest,’ Rehberg said. ‘I have to rely on you guys to tell me the information.’” [Huffington Post, [8/27/12](#)]

**Rehberg: “If I Had Been Smart, I Would’ve Said Nope, No, I Think I’ll Stay Out Of The Political Arena And Go Into Lobbying.”** In August 2012, the [Huffington Post](#) reported: “In the speech, Rehberg recalls how he nearly became a lobbyist. ‘A lot of y’all’s type came to me and said, ‘What are you nuts? You know, if we had the choice of either run for Congress or be a lobbyist, wouldn’t you like to try the Congress first?’ And I fell for it,’ Rehberg said. ‘I ran for Congress. I probably, if I had been smart, I would’ve said nope, no, I think I’ll stay out of the political arena and go into lobbying.’” [Huffington Post, [8/27/12](#)]

**Rehberg Called Lobbyists Honorable.** In August 2012, the [Huffington Post](#) reported: “Montana Rep. Denny Rehberg has been pounding Democratic Sen. Jon Tester over lobbyist fundraising in their tight Senate race, but Rehberg declared last year in a meeting with the influence peddlers that he probably would have chosen their profession over his own if he had been ‘smart.’ And further, he declared they were not only honorable, but that he could not do his job without them.” [Huffington Post, [8/27/12](#)]

**Rehberg: “What I’m Trying To Suggest Is I Think Lobbying Is An Honorable Profession.”** In August 2012, the [Huffington Post](#) reported: “In the speech, Rehberg recalls how he nearly became a lobbyist. ‘A lot of y’all’s type came to me and said, ‘What are you nuts? You know, if we had the choice of either run for Congress or be a lobbyist, wouldn’t you like to try the Congress first?’ And I fell for it,’ Rehberg said. ‘I ran for Congress. I probably, if I had been smart, I would’ve said nope, no, I think I’ll stay out of the political arena and go into

lobbying.’ ‘What I’m trying to suggest is I think lobbying is an honorable profession,’ he said.” [[Huffington Post, 8/27/12](#)]

**Rehberg To Lobbyists: “Many Of You Are Part Of The Solution, Are Part Of Turning This Economy Around And Ending The Recession.”** In August 2012, the [Huffington Post](#) reported: “Indeed, Rehberg argued that the lobbyists are better than the government. ‘Many, many of you are part of the solution, are part of turning this economy around and ending the recession except that government’s in your way,’ he said. ‘They are, in fact, the enemy, as they’re your senior partner and that is not what government was intended to do.’” [[Huffington Post, 8/27/12](#)]

**Rehberg: Lobbyists Are “Part Of The Solution.”** In August 2012, the [Huffington Post](#) reported: “Indeed, Rehberg argued that the lobbyists are better than the government. ‘Many, many of you are part of the solution, are part of turning this economy around and ending the recession except that government’s in your way,’ he said. ‘They are, in fact, the enemy, as they’re your senior partner and that is not what government was intended to do.’” [[Huffington Post, 8/27/12](#)]

**Rehberg Said It Was “Nuts” To Blame The Lobbyists For The Failed Congressional Efforts.** In August 2012, the [Huffington Post](#) reported: “Rehberg especially pointed to the ill-fated Super Committee that failed to agree on deficit cuts, leaving it up to the automatic sequester. ‘And they blame lobbyists for the problem? What are they, nuts?’ Rehberg said. ‘It’s, it’s, it’s the Congress itself. It’s the dysfunctional Senate and it’s got to be changed.’” [[Huffington Post, 8/27/12](#)]

### **REHBERG RECEIVED ALMOST \$300,000 FROM LOBBYISTS DURING HIS CAREER— AND HID \$25,000 OF IT**

**Rehberg Has Received Almost \$300,000 From Lobbyists.** According to Open Secrets, Rehberg and his leadership PAC, BOOT PAC, received a total of \$292,914 from lobbyists during Rehberg’s career in Washington. [[Open Secrets, accessed 9/18/12](#)]

**HEADLINE – Rehberg Underreports Lobbyist Donations.** [[AP, 2/5/2012](#)]

**Rehberg’s Campaign Received About \$25,000 From Three Dozen Undisclosed Lobbyists.** In February 2012, the AP reported: “But an Associated Press analysis of campaign finance disclosure reports through October turned up nearly three dozen lobbyists, who donated a total of about \$20,000 to Rehberg’s campaign, with their employment left blank on disclosure forms.” Rehberg received another \$5,000 from undisclosed lobbyists in his 2012 first quarter FEC report, which had not been available at the time the story was published. [[AP, 2/5/12](#); [FEC, accessed 6/13/12](#)]

**Rehberg’s Campaign “Took A Hit” After Discovery Of Unreported Lobbyist Contributions.** In February 2012, [The Hill](#) reported: “Montana congressman Denny Rehberg’s bid to unseat Sen. Jon Tester (D-Mont.) took a hit Sunday after the

Associated Press uncovered lobbyist contributions to the Republican hopeful's campaign.” [The Hill, [2/5/12](#)]

### **JON TESTER HOLDS BIG BANKS AND CREDIT CARD COMPANIES ACCOUNTABLE...**

**Tester Only Democrat to Oppose Wall Street Bailout and Auto Bailout.** As reported by the Billings Gazette, “Tester said he doesn't believe in bailouts and was the lone Senate Democrat to vote against both the bailouts of Wall Street and of the U.S. auto industry.” [Billings Gazette, 6/4/10]

**Tester Said He Wanted To See Wall Street Execs “In Orange Suits Picking Up Cans Along The Side Of The Road.”** In November 2008, Timothy Egan wrote in the International Herald Tribune: “I can't shake this line from Jon Tester, the freshman senator from Montana. Since the \$700 billion bailout was first introduced, his office has been flooded with calls and letters - uniformly unforgiving toward the Masters of the Universe who destroyed the U.S. economy. Tester said people ‘want to see the executives that drove Wall Street into the ground in orange suits picking up cans along the side of the road.’” [International Herald Tribune, 11/1/08]

**Perjury Charges to Be Filed Against Goldman Sachs Cited Tester’s Questioning of Goldman Sachs Executives During Committee Hearing.** As reported by *Fox Business*, “During the Senate's April hearing, Senator Jon Tester [D-Mont.] noted other testimony that, in 2007, Goldman could “see some things happening,” and that Goldman itself was betting against the mortgage market. Senator Tester asked Goldman’s Sparks, in light of those developments, “how [he] got comfortable with sales,” and how he “in good faith” sold the CDO securities to Goldman’s customers – how he could “sell them out and collect the fees and make the dough?” Senator Tester and Sparks then had the following exchange: Senator Tester: Every one of these [CDOs] were – it looks like a wreck waiting to happen because they were all downgraded to junk in very short order. Sparks: Well, Senator, at the time we did those deals, we expected those deals to perform. Senator Tester: Perform in what way? Sparks: To not be downgraded– Senator Tester: Perform to go to junk, so that the shorts made out? Sparks: To not be downgraded to junk in that short a time frame. In fact, to not be downgraded to junk. ... Senator Tester: Do you feel confident that the information about each one of these [CDOs]... was given to the investors, all of the information that was out there, and the credit rating agencies too? Sparks: Well, I generally feel that the disclosure for the new issues that Goldman Sachs brought was good.” [Fox Business, 4/14/2011]

**Tester Voted to Crack Down on Wall Street.** In May 2010, Senator Tester voted for passage of the bill that would create a new consumer protection regulator with the authority to write new rules for banks and non-banks offering consumer financial services. It also would create a systemic-risk council to monitor companies whose failure could threaten the economy. By a two-thirds vote, the council could allow the Federal Reserve to require large, complex financial institutions -- if they pose a "grave threat" to financial stability -- to divest some holdings as a last resort. In some cases, the bill would allow the Treasury, Federal Deposit Insurance Corporation and Federal Reserve to agree to put a company into an orderly liquidation process. A panel of three bankruptcy judges would have to convene and agree within 24 hours whether such a company is insolvent. It would mandate that derivative transactions be processed through a

Narrator: He’s a top recipient of campaign cash from big banks and credit card companies.

[text on screen: Tester: A Top Recipient of Cash from Big Banks & Credit Card Companies]

[source: Center for Responsive Politics]

regulated central clearinghouse, with an exemption for some end users. It also would prohibit financial institutions from claiming the clearing exemption and would require a bank that qualifies as a "swap dealer" or a "major swap participant" to divest its swap desk or forgo access to federal credit assistance. [CQ; Vote 162, [5/20/10](#)]

**Tester Supported Legislation To Protect People Against Predatory Practices By Credit Card Companies.** In April 2009, the Kaimin reported: "U.S. Sen. Jon Tester is supporting legislation that would protect customers against predatory practices used by some credit card companies 'Credit cards are a fact of life in this society, and it's so very, very easy for people to get in trouble with them,' the Montana Democrat said in an interview with the Kaimin last Friday." [Kaimin, 4/14/09]

### **...WHILE DENNIS REHBERG PROTECTS WALL STREET**

**Rehberg Voted to Protect Wall Street Agenda.** In 2010, Rehberg voted against overhauling the regulation of the financial services industry, to protect consumers from practices that could threaten the economy. The bill aimed to strengthen the government's ability to prevent future bailouts by giving the government strong new powers to restrain or dissolve large firms whose failure could threaten the economy. The overhaul measure would create new regulatory mechanisms to deal with the risks posed by very large financial firms, create a new federal agency to oversee consumer financial products, and force banks and other financial institutions to hold more capital to protect against future financial upheaval. The bill would bring the \$600 trillion derivatives market under federal regulation for the first time and give company shareholders and regulators greater say on executive pay packages. The bill passed, 237-192. [CQ Today, 6/30/10; HR 4173, [Vote 413](#), 6/30/10]

**Rehberg Voted Against Bill to Cap Executive Compensation for Bailout Companies.** In 2009, Rehberg voted against a bill to bar any recipient of federal money from the \$700 billion financial industry bailout from paying any compensation that is "unreasonable or excessive," as defined by standards to be set by federal banking regulators. The restrictions would be lifted once a company had repaid the government. This was one of the bills that came from the outrage over AIG bonuses. The bill passed 247-171. [HR 1664, [Vote 182](#), 4/01/09]

**Rehberg Voted Against Cracking Down on CEO "Golden Parachutes."** In 2003, Rehberg voted against an amendment to require that corporate executive pension and stock options be subject to the same rules that apply to their workers' plans and crack down on CEOs who try to cash in with "golden parachutes" before a company goes under. The amendment would have imposed an excise tax on executives who try to leave with lavish pension benefits just as the company is going under. The measure also would have required companies switching to cash-balance plans, which typically favor younger workers, to give employees with at least 10 years of service the option of staying in a traditional pension plan. Finally, the pension reform plan would have removed GOP language allowing company-picked portfolio advisers to tout stocks to employees in which they have a financial interest. The plan was rejected, 193-236. [Congressional Quarterly Weekly, 5/16/03; HR 1000, [Vote 187](#), 5/14/03]

## REHBERG RECEIVED OVER \$550,000 FROM WALL STREET

**Rehberg Has Received More Than \$550,000 From Wall Street.** According to Open Secrets, Rehberg and his leadership PAC, BOOT PAC, received a total of \$550,679 from the securities and investments industry and the commercial banking industry during Rehberg's career in Washington. [Open Secrets, accessed [9/18/12](#)]

## FACT: TESTER CONSISTENTLY RANKED ONE OF THE MOST CENTRIST MEMBERS OF THE SENATE

**National Journal Ranked Tester As 60<sup>th</sup> Most Conservative Member Of The Senate In 2011.** [National Journal, [2/23/12](#)]

**National Journal Ranked Tester As 43<sup>rd</sup> Most Conservative Member Of The Senate In 2010.** [National Journal, [2/27/11](#)]

**National Journal Ranked Tester As 58<sup>th</sup> Most Conservative Member Of The Senate In 2009.** [National Journal, [2009](#)]

**National Journal Ranked Tester As 57<sup>th</sup> Most Conservative Member Of The Senate In 2008.** [National Journal, [1/30/08](#)]

**National Journal Ranked Tester As 59<sup>th</sup> Most Conservative Member Of The Senate In 2007.** [National Journal, [2007](#)]

## FACT: CITED SCORE BASED ON ARBITRARY VOTE SELECTION SCORE ONLY USES 38 PERCENT OF TESTER'S VOTES IN THE SENATE

**CQ Score Based On Only 38 Percent of Total Votes Taken By Jon Tester, Organization Cherry Picks Votes to Determine Score.** In March 2012, the Lee State Bureau reported: "CQ has been using the same methodology for rating congressional members' support of the president since 1953. It chooses votes on matters on which the president has taken a 'clear position,' and rates how members agreed or didn't. In 2011, for example, it chose 95 votes in the House (10 percent of 945 votes taken) and 89 votes in the Senate (38 percent of 235 votes taken). In the Senate, 46 of those votes were 'confirmation votes' on Obama nominees to various positions and judgeships." [Billings Gazette, [3/4/12](#)]

## **JON TESTER: PUTTING MONTANA'S AGENDA FIRST. ALWAYS.**

**Tester: Focus on Finding Common Ground and Getting Things Done for Montana.** As reported by the Great Falls Tribune, "The key is to focus on working together, find common ground and actually get things done for Montana rather

than just blow hot air, as too many in Congress would rather do,' Sen. Jon Tester, D-Mont., said." [[Great Falls Tribune](#), 1/9/11]

**EDITORIAL: "Tester Has Made It His Mission to Represent All Montanans."** In January 2009, the [Missoulian](#) editorial board wrote: "These are the sort of actions that show us Tester has made it his mission to represent all Montanans, not just Democrats. And that's the sort of spirit we believe truly represents Montana." [[The Missoulian](#), Editorial, [1/18/2009](#)]

**EDITORIAL: Tester "Often Seems More Than Willing to Cross Party Lines in Interests of Doing What's Right for All Montanans."** In January 2009, the [Missoulian](#) editorial board wrote: "Although Tester is a member of the Democratic Party, he often seems more than willing to cross party lines in the interests of doing what's right for all Montanans. Thus he was the lone Democrat to vote against giving \$15 billion in emergency loans to the auto industry, on top of his earlier vote against the \$700 billion bailout for the financial industry." [[The Missoulian](#), Editorial, [1/18/2009](#)]

**Tester's "Down-to-Earth, Matter-of-Fact Style Hasn't Changed a Bit Since He Left Big Sandy for Washington."** In September 2010, the [Montana Standard](#) editorial board wrote: "One thing The Standard's editorial board has always appreciated about U.S. Sen. Jon Tester is his down-to-earth, matter-of-fact style, and that hasn't changed a bit since he left Big Sandy for Washington. He never comes in with a preset agenda to lecture at length about. Rather, he stops by for a visit, opens himself up to whatever questions we'd care to ask, and keeps his answers short and sweet to make sure there's time to cover all the topics. We like the access and the openness." [[Montana Standard](#), Editorial, [9/2/2010](#)]

**WSJ EDITORIAL: Tester One "Among The Few Democrats Who Still Care About Blue-Collar Voters."** In December 2011, a [Wall Street Journal](#) editorial reported: "The Keystone codicil is now being negotiated in the Senate, where at least eight Democrats have said publicly they hope the project goes forward: Jon Tester and Max Baucus of Montana, Kent Conrad of North Dakota, Joe Manchin of West Virginia, Mary Landrieu of Louisiana, Mark Begich of Alaska, Ben Nelson of Nebraska and Claire McCaskill of Missouri. Perhaps they're among the few Democrats who still care about blue-collar voters, as opposed to public unions and Mill Valley hedge-fund greens." [[Wall Street Journal](#), editorial, [12/16/11](#)]

**EDITORIAL: Tester's Overall Performance "Has Been Downright Impressive."** In January 2009, the [Missoulian](#) editorial board wrote: "If his past performance is any indication, Tester will be a fine addition to the Appropriations Committee. However, even as we congratulate Tester and wish him well in his new duties, we have to note that he hasn't exactly spent the past two years sitting on his hands. In fact, while we might quibble with a few of his decisions, his overall performance on the Veteran's Affairs, Indian Affairs and Banking committees has been downright impressive." [[The Missoulian](#), Editorial, [1/18/2009](#)]

**[Helena Independent Record](#) Praised Tester as "Honest, Forthright and Jovial Elected Official Who's About as Open as the Expansive Montana Prairie."** In September 2010, the [Helena Independent Record](#) editorial board wrote:

“Sometimes, though, it’s what a person isn’t that makes him what he is. And in an hourlong editorial board visit with Senator Tester Tuesday, it’s refreshing to see an honest, forthright and jovial elected official who’s as open as the expansive Montana prairie. It’s not the first time a delegation member has visited our editorial board, of course, and not the first time Tester has weighed in here on topics from appropriations, to the northern border, to the economy, to war, to life back on the farm.” [[Helena Independent Record](#), Editorial, [9/1/2010](#)]

**Op-Ed: Tester “Is A Solemn Workhorse.”** In December 2011, Mike Jopek wrote in the [Flathead Beacon](#): “Recall how Tester trumpeted his cornet on a cold January morning, commencing the 2005 Legislature to the tune of ‘When the Saints Go Marching In.’ That Legislature invested historically in education. Today Tester is a solemn workhorse, the lead sponsor of recent legislation that provides incentives to hire veterans. Significant to foodies, Tester earned the praise of New York Times’ Mark Bittman for having the ‘guts to fight Big Ag.’” [[Flathead Beacon](#), opinion, [12/15/11](#)]